

Private Wireless Networks

For MYNOG sharing

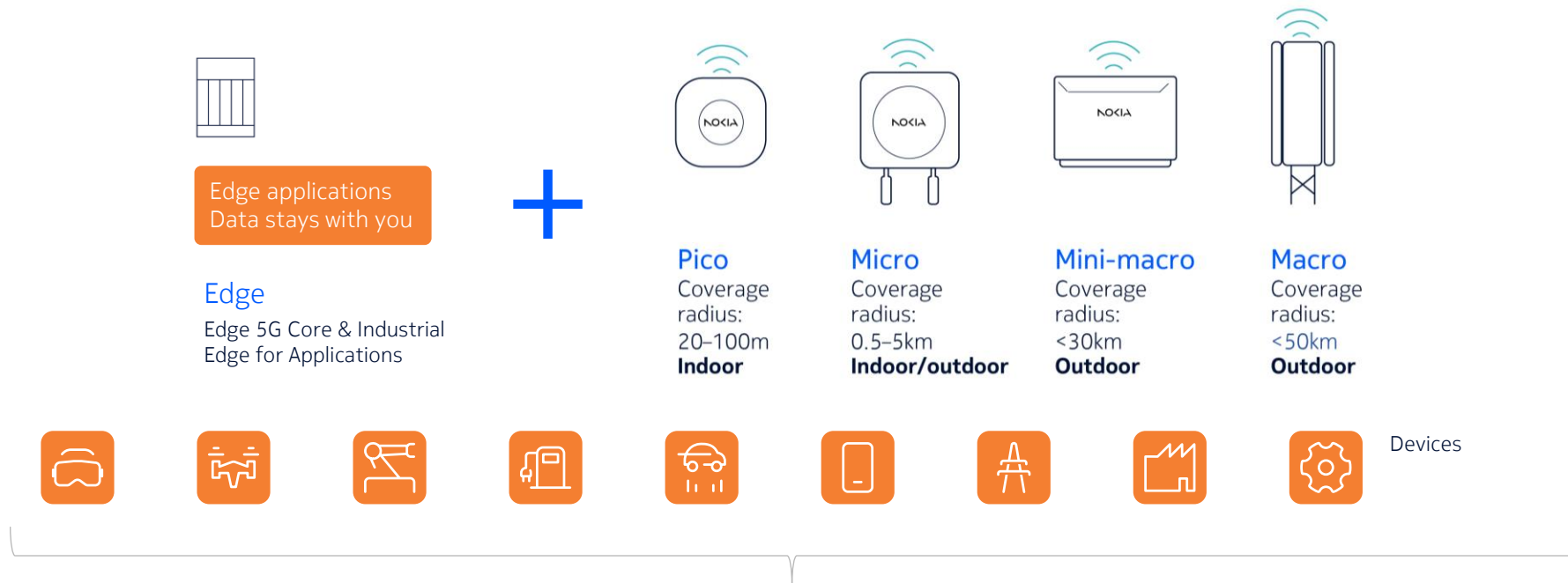
The Nokia logo is positioned on the right side of the slide, centered vertically. It is a white, sans-serif font. The background of the slide is a gradient of red and orange, with a large white chevron shape pointing left, which frames the Nokia logo.

NOKIA

What's 5G Private Networks?

Private Networks

Imagine your smartphone network – but built and operational exclusively for your **Enterprise** (Port, Airport, Factory, Warehouse, Mining site ..etc



Comes with spectrum, edge computing, access points, applications and user equipment

Most common triggers to private wireless

Current wireless tech limitations

- Issues with existing use cases on existing wireless tech (e.g. AGV on Wi-Fi)
- Issue with existing wireless tech (e.g. aging PMR & PAMR network)



Introduction of new use cases

- Specific new use cases that require reliable wireless (e.g. Mine autonomous haulage)
- Remote sites (e.g. Offshore sites)



Incidents & External factors

- Worker safety (e.g. dangerous environments, ...)
- Site security breach
- Data privacy breach
- Major disasters



Innovation & Regulatory shift

- I4.0 “innovation” corporate projects
- Industry segment paradigm-shift (e.g. Distributed power generation)



Broader Wireless connectivity...

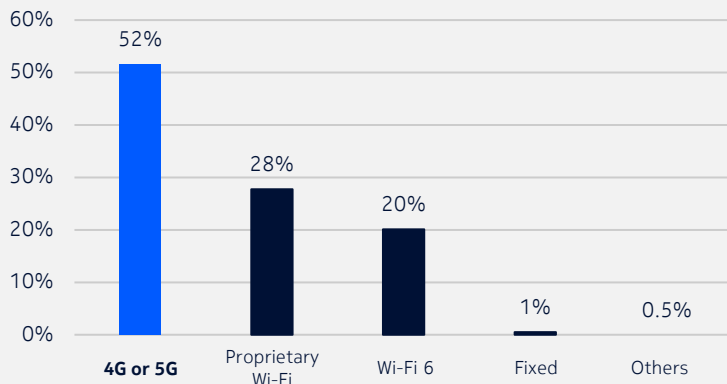
- Greenfield sites
- Brownfield sites with no existing wireless networks



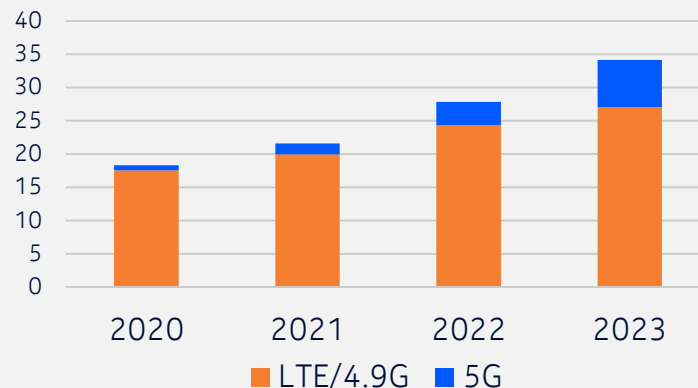
LTE/5G becoming wireless OT network technologies of choice

“43% of European enterprises consider **network transformation to be a key challenge** [...] recognizing that **current networks cannot support the future growth** [...] in areas such as **IoT and digital transformation**”*

52% plan to leverage private LTE/5G for their future business/mission critical connectivity**



Global pWireless BTSes shipments (k)***



* IDC, European Enterprise Communications Survey

** 2022 Nokia-ABI research, 600+ manufacturers survey

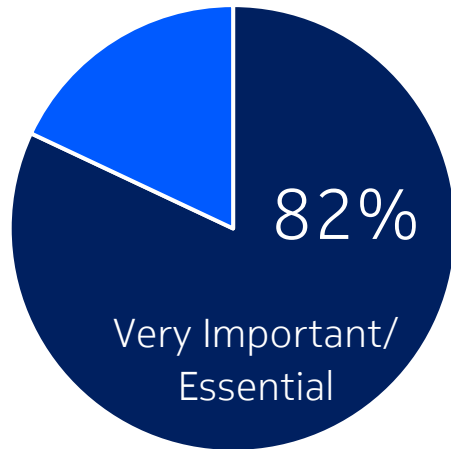
*** Omdia 2022 - Global pWireless BTSes shipments. Results are not an endorsement of Nokia. Any reliance on these results is at the third-party's own risk.

Why not Wi-Fi for critical connectivity?

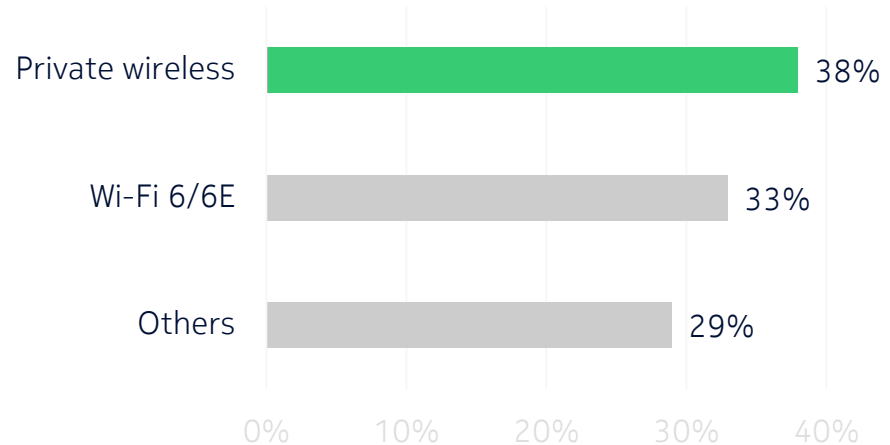
4.9G/5G becoming OT wireless network technologies of choice

...but Wi-Fi remain a strong competitor....

Role of wireless networks in the digital transformation of manufacturing operations



Primary wireless technology for manufacturing operations



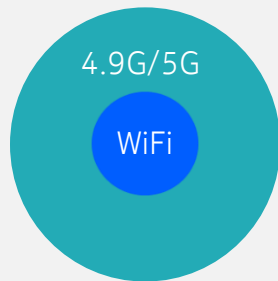
Wi-Fi very wide adoption in enterprise IT, makes it the main & default competitor when it comes to OT wireless technology choice

Wi-Fi 6: better capacity, latency and data rate but still IT centric...

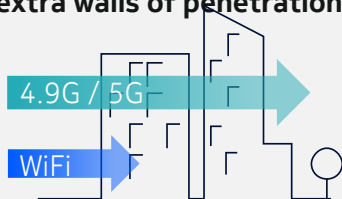
Private LTE/4.9G & 5G fit for OT applications requirements

Wide and deep coverage

4-100x coverage

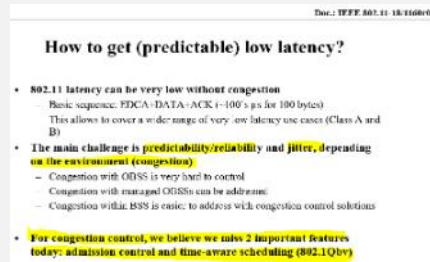


>3 extra walls of penetration

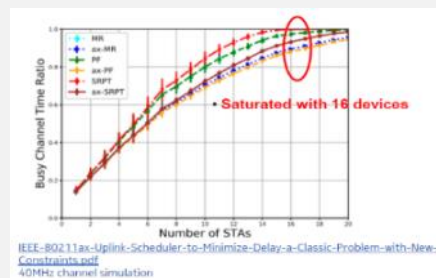


Predictable performance

Stable <15ms latency



25x multi-user capacity



Military grade security



Wi-Fi
WPA2/3
compromised



4.9G/5G
SIM authentication
E2E encryption

One network for all apps

Wi-Fi 5/6

- Does not include IIoT LP capabilities

LTE integrates LPWAN

- Narrow band, low power applications on same radio



High speed mobility



WiFi

Up to 15 sec
latency on
fast hand-over



4.9G/5G

Smooth hand over up
to 350kph

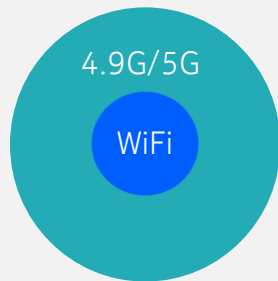
Wi-Fi 7: further enhancement but still IT centric...

Private LTE/4.9G & 5G fit for OT applications requirements

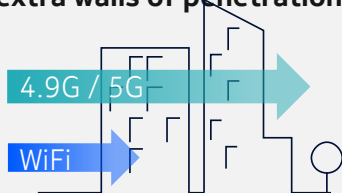
Wide and deep coverage

No enhancement in Wi-Fi7

4-100x coverage

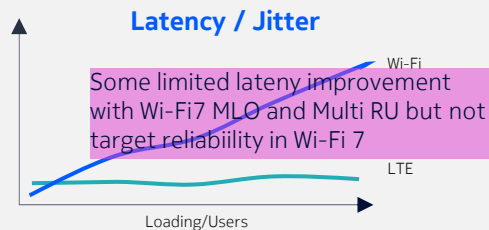


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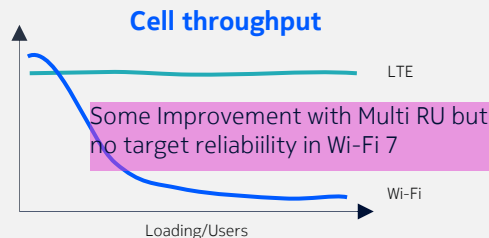


Predictable performance

Stable <15ms latency



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Military grade security



Wi-Fi

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compromised

No enhancement in Wi-Fi7



4.9G/5G

SIM authentication
E2E encryption

One network for all apps

Wi-Fi 5/6

Reduce power consumption of IoT devices with static target wake time

LTE integrates LPWAN

• Narrow band, low power applications on same radio



High speed mobility



WiFi

Up to 15 sec
latency on
fast hand-over

No enhancement until Wi-Fi8

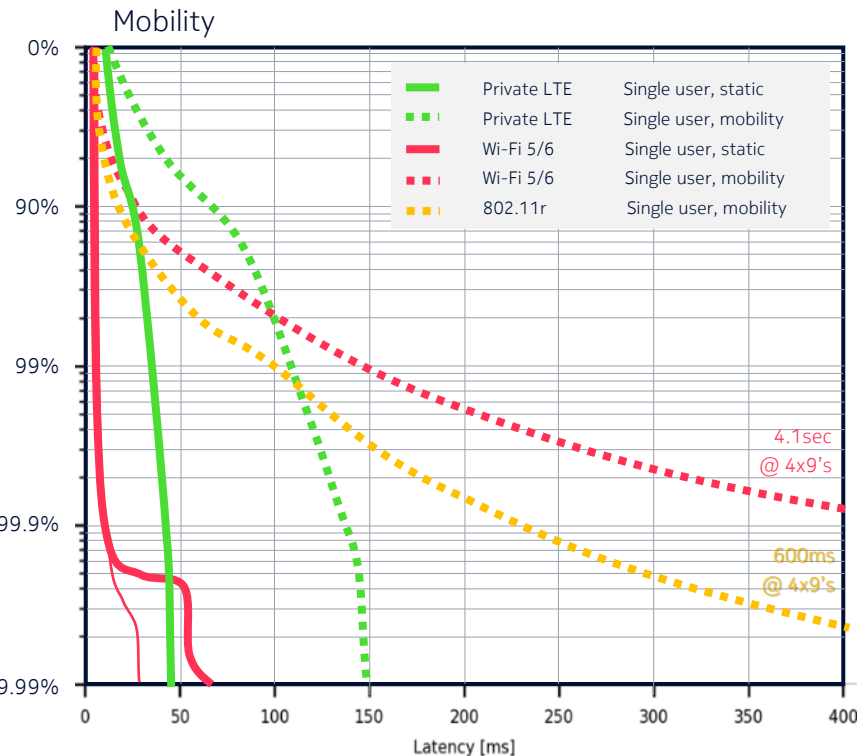
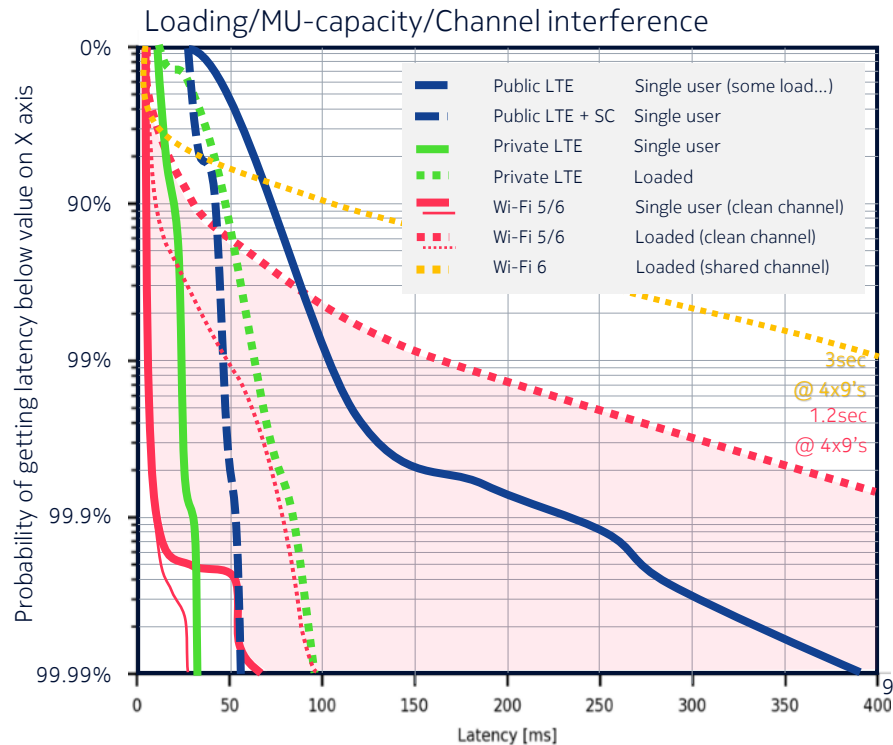


4.9G/5G

Smooth hand over up
to 350kph

Predictable performance: Reliable latency testing (vs Wi-Fi vs public networks)

Bell Labs & Aalborg University: Manufacturing location testing



After IEEE members, Qualcomm own Wi-Fi 6 testing confirm our views

IT environment testing confirms no fit for OT

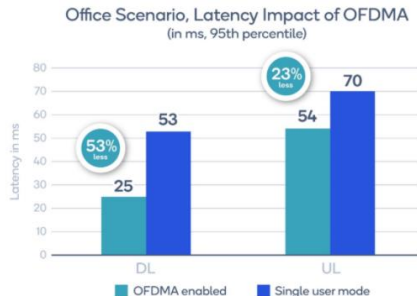
20 users/AP

No interference

No mobility

Mix traffic:

- 8x VOIP or document editing
- 3x Email sync
- 5x browsing
- 4x video streaming



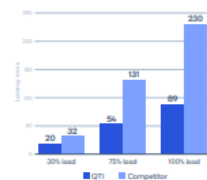
79
ms
average
roundtrip
latency

Huge perf variation depending on AP vendors (chipset+sw) but also the devices connected

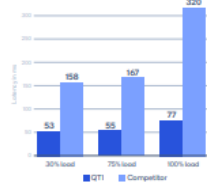
In same conditions...

4.15x difference
77ms vs 320ms

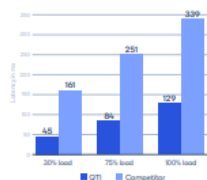
Latency (95th percentile) for 36 Gaming users by network load scenario (ms) Q11 vs Competitor



Latency (95th percentile) for 36 VoIP users by network load scenario Q11 vs Competitor



Latency (95th percentile) for 18 BQ Video users by network load scenario Q11 vs Competitor



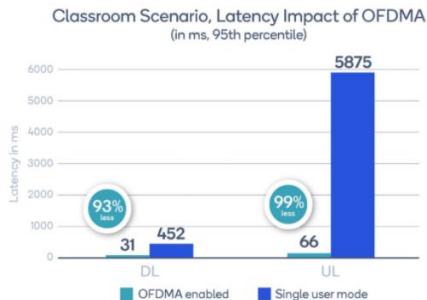
20 users/AP

No interference

No mobility

Mix traffic + heavy video streaming

- 20x video streaming
- 4x document editing
- 8x email/IMs



97
ms
average
roundtrip
latency

Higher loading impact due to simpler, less featured scheduler and less TTI vs 4.9G/LTE

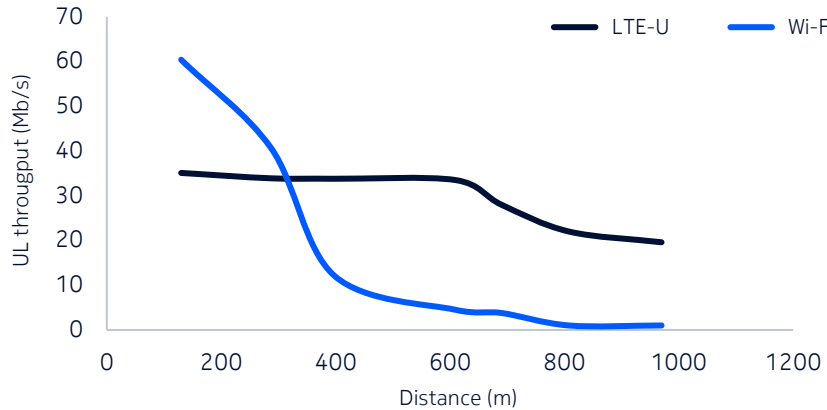
Low data rate burst traffic
4.45x difference
20ms vs 89ms

*Reduced latency benefits of Wi-Fi 6 OFDMA | Wi-Fi Alliance (wi-fi.org) & the-benefits-of-ofdma-for-wi-fi-6-a-technology-brief-highlighting-qualcomm-technologies-competitive-advantage.pdf

LTE unlicensed – wide and deep coverage

Suitable for OT critical use cases

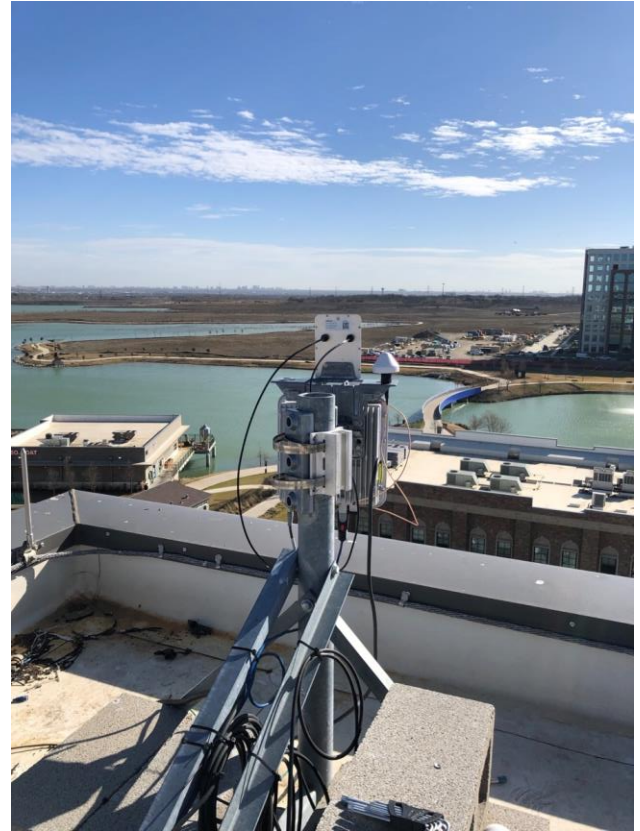
LTE-U versus Wi-Fi UE uplink performance – direct line of sight



LTE-U benefits versus Wi-Fi

~2x cell range
~4x coverage area

+1 extra wall
of penetration



Wi-Fi operation use – market view

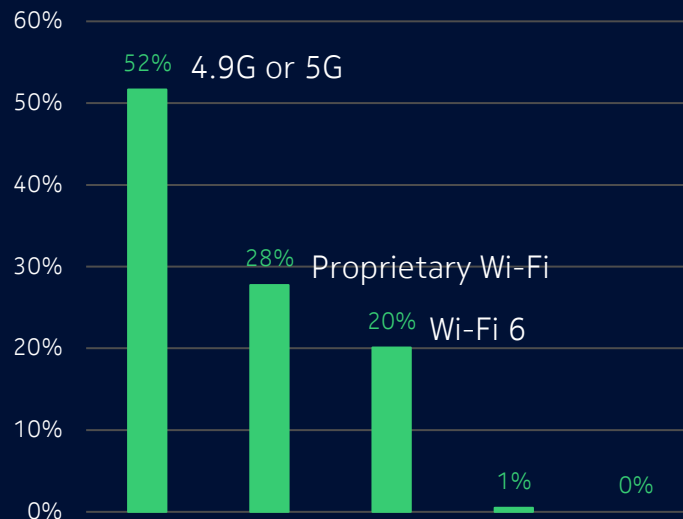
On-Site Networking – Use of WiFi



Learnings

- 56% complain about outdoor coverage
- 54% have indoor coverage challenges
- 94% complain about mobility issue
- 50% have interference problems
- 30% do not consider Wi-Fi secure

52% plan to leverage private LTE/5G for their future business/mission critical connectivity

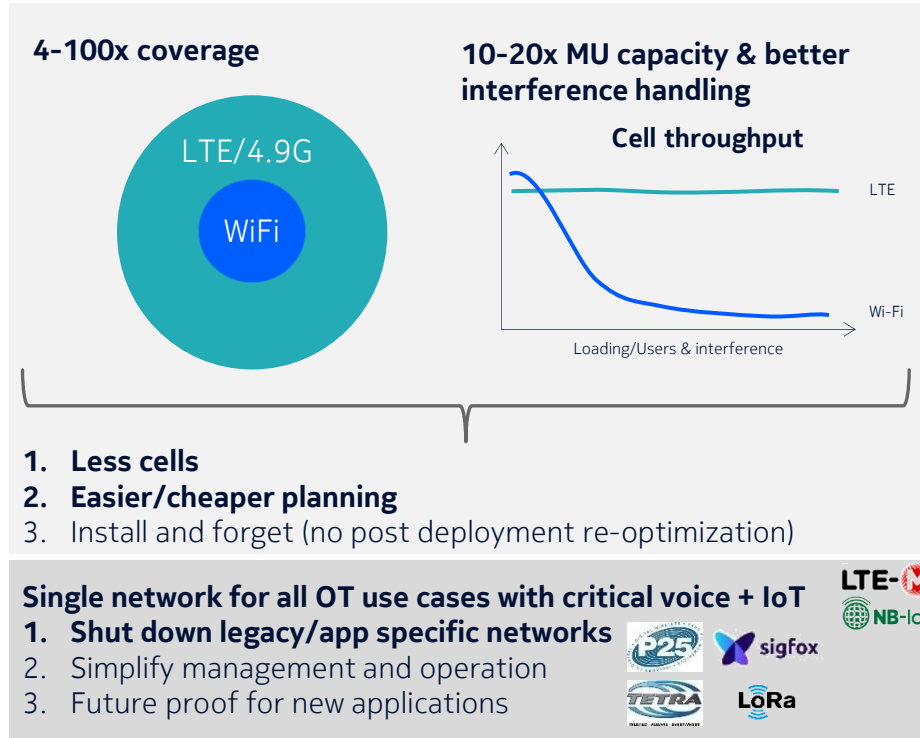


Wi-Fi vs Private Wireless

Quantitative Comparison

pWireless vs Wi-Fi 6

Reliable OT wireless connectivity doesn't cost the "earth" and often cheaper than Wi-Fi6



Key TCO factors compensate for the need for:

- Core network
- Spectrum cost
- Steeper learning curve

TCO tool available
Model your network TCO

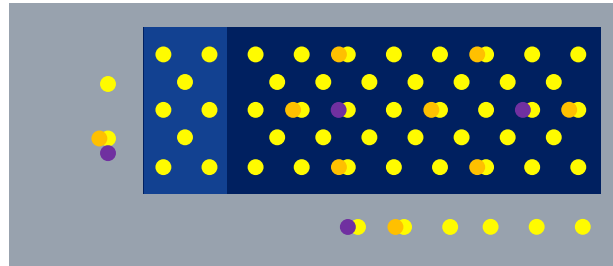
Private wireless networks very cost competitive

- >25-50k sqm* industrial indoor sites
- Any industrial sites with challenging radio environment (almost all)
- Outdoor or mixed indoor/outdoor sites

pWireless TCO vs Wi-Fi 6

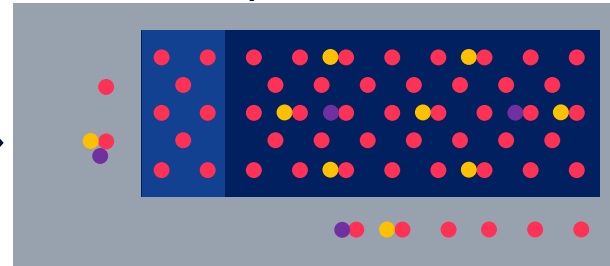
TCO tool simulates the different environments to give a clear answer

TODAY



● Wi-Fi 5 AP ● PMR AP ● IoT AP

INDUSTRY 4.0 option 1 – Evo to Wi-Fi 6



● Wi-Fi 6 AP ● PMR AP ● IoT AP

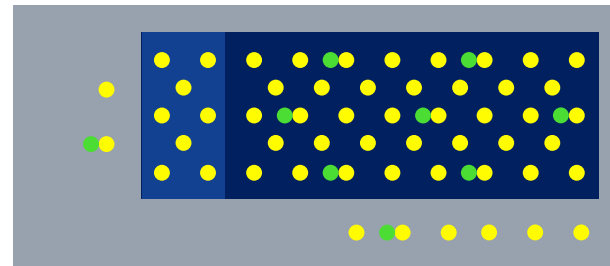
Apps connectivity domains

IT LAN + Wi-Fi 6

OT LAN + Wi-Fi 6 + (PMR) + IoT

**360x Wi-Fi 6 AP
required***

INDUSTRY 4.0 option 2 – pWireless add



● Wi-Fi 5 AP ● pWireless small cells

Industrial site application connectivity domains

IT = LAN + Wi-Fi 5

• Business apps, VoIP, end-user devices, ...

OT = LAN + multiple wireless

- LAN - machines, robots, etc...
- Wireless - Critical voice PMR (Tetra, X25)
- Wireless - Sensors (LoRA, Sigfox, Bluetooth, etc...)
- Wireless - Critical data (Wi-Fi 5, "special" Wi-Fi)

Apps connectivity domains

IT LAN + Wi-Fi 5

OT LAN + pW (crit data/PMR/IoT)

**59x 4.9G SC
required**

20% lower TCO*

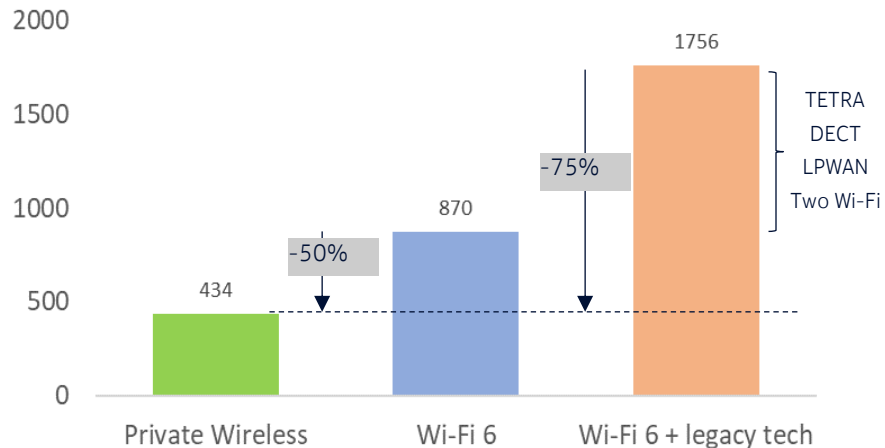
minus cost reduction due to simplification

■ Outdoor ■ Low ceiling indoor (office) ■ High ceiling indoor (industrial)

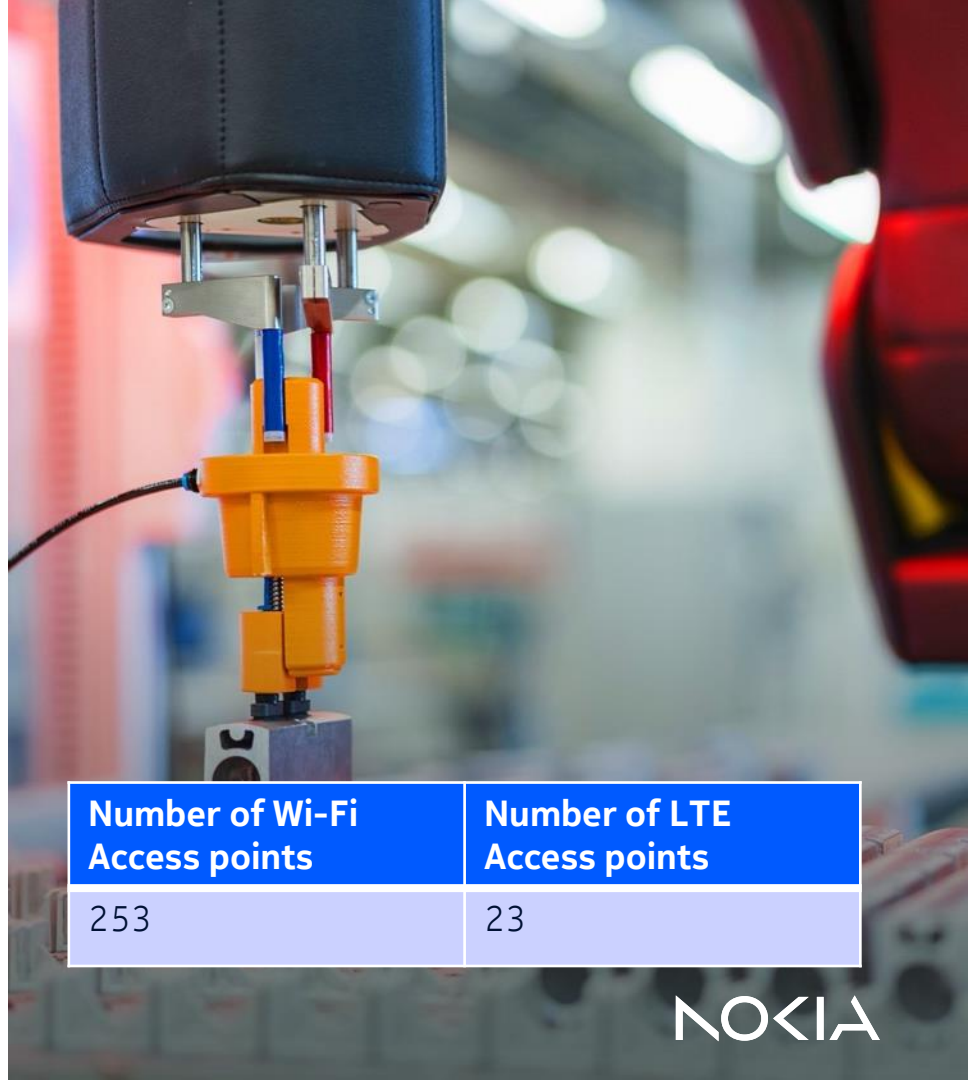
pW economic savings

For a medium manufacturing site (1,5 km²,
0,15 km² indoor), 5 years

5y Network TCO (kEuro)



- Devices and applications cost savings also expected
- Number of devices per worker is significantly lower with LTE (from ~4 to 1)
- New device cost not accounted for pW and Wi-Fi6, as normal device refresh will happen during the next 5 years.



Number of Wi-Fi
Access points

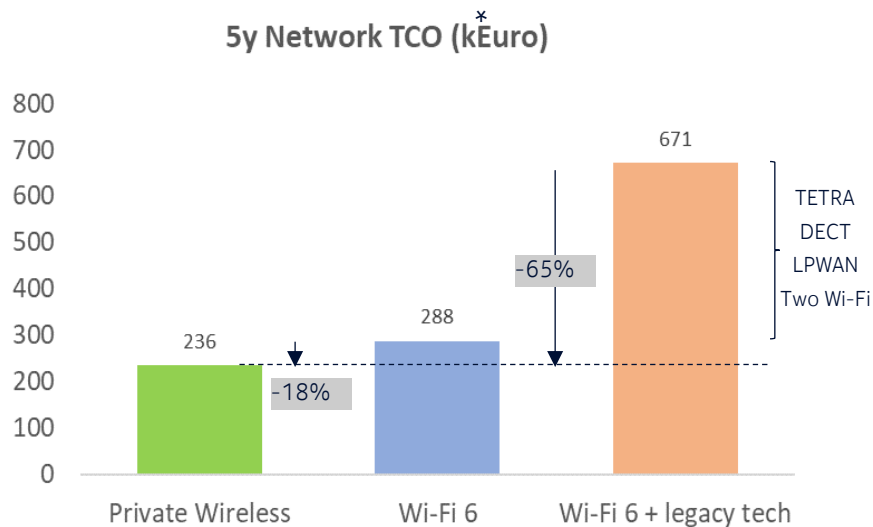
253

Number of LTE
Access points

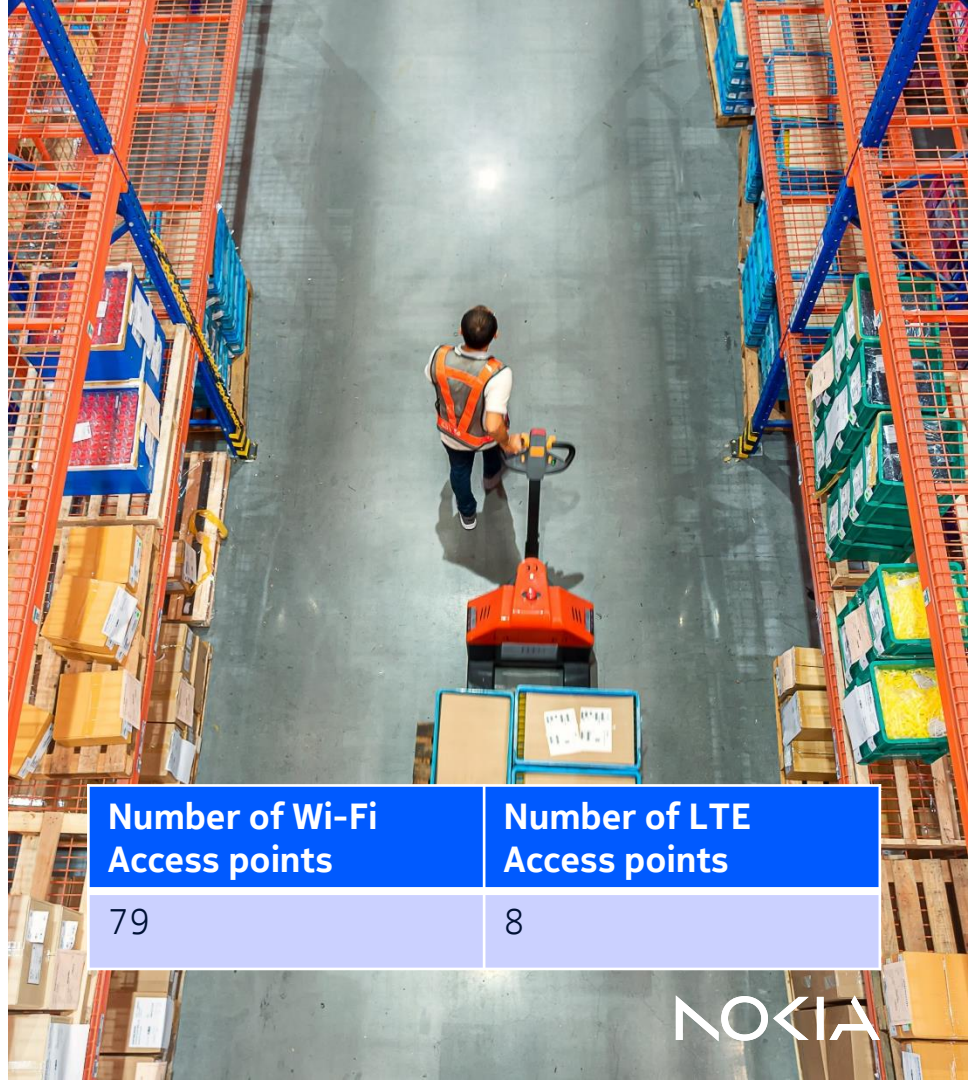
23

pW economic savings

For medium warehouse (0,5 km2), 5 years



- Devices and applications cost savings also expected
- Number of devices per worker is significantly lower with LTE (from ~4 to 1)
- New device cost not accounted for pW and Wi-Fi6, as normal device refresh will happen during the next 5 years.



Number of Wi-Fi
Access points

79

Number of LTE
Access points

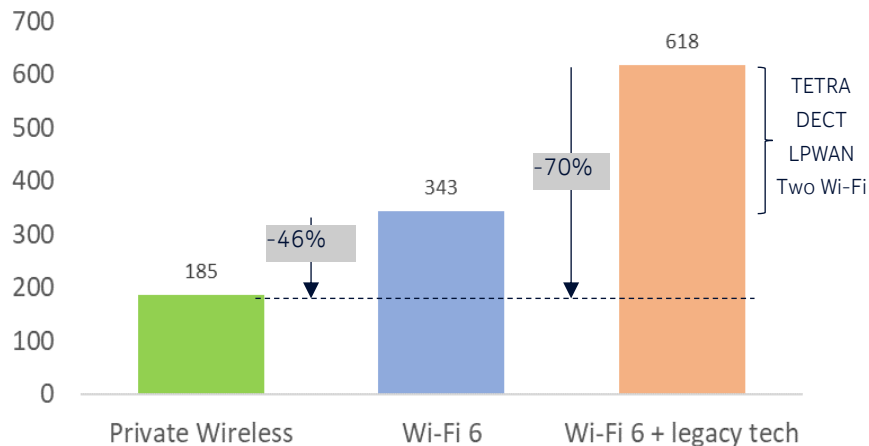
8

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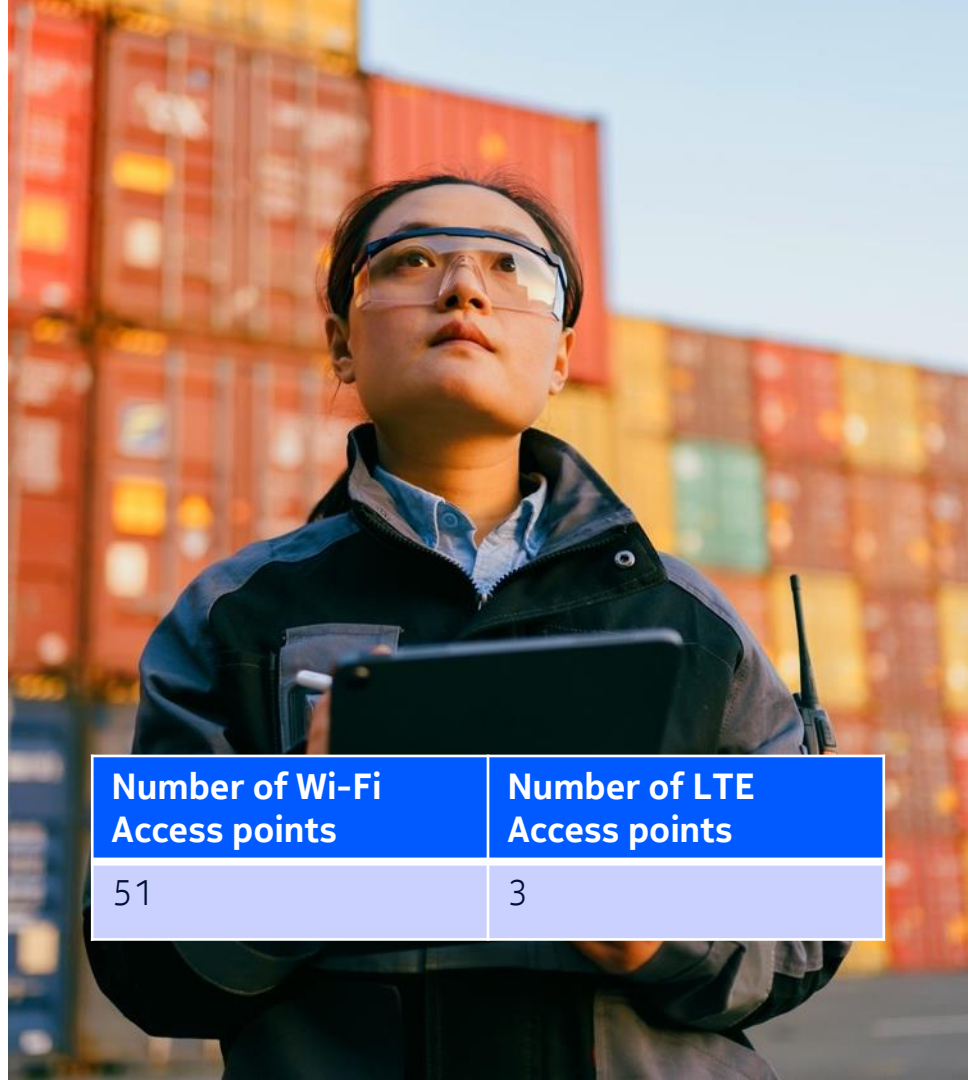
pW economic savings

For a medium port (1,2 km²), 5 years

5y Network TCO (kEuro)



- Devices and applications cost savings also expected
- Number of devices per worker is significantly lower with LTE (from ~4 to 1)
- New device cost not accounted for pW and Wi-Fi6, as normal device refresh will happen during the next 5 years.



Number of Wi-Fi
Access points

51

Number of LTE
Access points

3

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